

August 4, 2025

Job Posting

Job Title: Inside Sales Representative

Location: New Castle Stainless Plate, LLC, New Castle, IN

Position Overview:

Proactively solicit orders and negotiate pricing with confidence and knowledge of the customers/territory. The Inside Sales rep works in a fast paced team environment to provide superior customer service by answering inquiries and providing order status while reacting in a positive and professional manner to customer concerns. Other job duties to be assigned.

Reports to: Inside Sales Manager

Essential Requirements:

Associates or Bachelors degree preferred - will also consider equivalent work experience. Candidates must possess strong organization and communication skills, both verbal and written. Candidates must possess a strong internal drive and the ability to motivate self.

Key Competencies:

- Relationship building w/customers, coworkers, and regional managers.
- Gain market knowledge through experience, instruction, and understanding.
- Self-Starter and Team Player
- Time Management in a sometimes stressful environment. Willingness to help the team.
- Desire and Ability to learn various new tasks.
- PC skills, including Microsoft Word and Excel.

Benefits:

Competitive Salary
Competitive medical, dental,
and Optical Healthcare
Excellent 401K
Life Insurance

Resumés must be received by August 15th.

Desired Staffing: September, 2025

Please call 765-529-0120 or submit resumes and/or inquiries to:

New Castle Stainless Plate, LLC
Attn: Tony Stewart
PO Box 370
New Castle, IN 47362
tony.stewart@ncstainlessplate.com